



The No BS Guide to Starting a Consulting Business: Includes Templates, Legal Agreements, Proposals, Sales Tools and More to Get You Started Fast

Marcus S. Vannini

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Welcome to the No BS Guide to Starting a Consulting Business. This isn't your average 'how to' instructional guide with bland instructions. What you'll find here are the specific steps you need to take and the actual resources to put into action.


What do I mean by resources? I mean actual templates, legal documents, proposals, marketing materials, examples and toolkits that work and have been effective for large and small consulting companies in the USA, UK, India and Australia.

These resources are all available for viewing and downloading via the appendices and will save you a tremendous amount of time and money. Why reinvent the wheel? None of the tope firms do (I've owned two firms and worked at Goldman Sachs, PricewaterhouseCoopers, HarrisonGray and Accenture).

Take what works and mold it something that speaks to your special skills, brand, abilities and talents.

Now let's get busy!

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